

## DISCLAIMER

The information immediately below is required by our registrations, and it includes the actual performance of our managed futures accounts, which posted strong performance, after fees and costs, for the third year in the past four (the managed futures program was only active for one month and one day in 2012).

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HYPOTHETICAL PERFORMANCE RESULTS HAVE MANY INHERENT LIMITATIONS, SOME OF WHICH ARE DESCRIBED BELOW. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFITS OR LOSSES SIMILAR TO THOSE SHOWN. IN FACT, THERE ARE FREQUENTLY SHARP DIFFERENCES BETWEEN HYPOTHETICAL PERFORMANCE RESULTS AND THE ACTUAL RESULTS SUBSEQUENTLY ACHIEVED BY ANY PARTICULAR TRADING PROGRAM.

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Actual performance of the Volatility Capture Total Return Strategy managed by McMillan Analysis Corp (after fees):

Strategy	2013	2014	2015	2016	2017	Totals since 2012
Volatility Capture (Futures)	+13.19%	+2.68%	+18.20%	+13.19%	+8.17%	+70.0%

## THE OPTION STRATEGIST NEWSLETTER 27-YEAR TRACK RECORD

The following performance results for The Option Strategist newsletter are hypothetical; these positions were not actually traded in an account.

The material assumptions made in calculating the hypothetical results are:

- 1) the investment for a position assumes exchange minimum margin requirements for normal customer account (*not* portfolio margin)
  - 2) the average investment for a group of positions is the unweighted average of 1) above
  - 3) the profit for a position includes a commission of \$15 round turn in futures, \$15 per side in futures options, \$2.00 per option for stock and index options, and 2 cents per share for stock.
  - 4) the average profit/loss for a group of positions is the unweighted average of 3) above
  - 5) the average annual return for a group of positions is 4) divided by 2), divided by the average holding period (in years) for the same group of positions
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# The Option Strategist Performance Summary by Strategy

The below strategies/performance are hypothetical. See page 1 for assumptions and disclaimers.

Figures in each box show 1) number of recommendations made, 2) average dollar investment, 3) average profit or loss, and 4) for totals, avg. gain at annual rate

STRATEGY:		Hedged Futures Options	Hedged Equity Options	Hedged Index Options	Inter-market Spreads	All Hedged Trading	Speculative Option Buying	Totals By Year
<b>TOTALS</b>	# positions:	491	1537	386	326	2740	2271	<b>5011 positions</b>
	Avg. Invt.:	\$13506 inv	\$5812 inv	\$20053 inv	\$5916 inv	\$9210 inv	\$1922 inv	<b>\$5907 inv</b>
	Avg pft/loss:	+\$783 pft	-\$16 pft	+\$257 pft	+\$439 pft	+\$219 pft	-\$3 pft	<b>+\$118 pft</b>
	Avg annual	+37.1%	-1.4%	+10.3%	+59.8%	+14.0%	-1.6%	<b>+13.9%</b>
<b>2017</b>	# positions:	24	53	32	14	123	127	<b>250</b>
	Avg. Invt.:	\$39747	\$2760	\$33625	\$4103	\$18160	\$1408	<b>\$9650</b>
	Avg pft/loss:	+\$888	+\$48	+\$85	-\$502	+\$159	+\$91	<b>+\$146</b>
	Avg annual	+35.3%	+78.1%	+2.7%	-177.7%	+16.1%	+91.3%	<b>+19.0%</b>
<b>2016</b>	# positions:	17	66	20	16	119	110	<b>229</b>
	Avg. Invt.:	\$45776	\$2880	\$48645	\$6635	\$17205	\$1712	<b>\$9763</b>
	Avg pft/loss:	+\$2861	+\$31	+\$423	+\$122	+\$513	-\$4	<b>+\$265</b>
	Avg annual	+110.8%	+59.1%	+8.2%	+25.7%	+65.5%	-1.9%	<b>+35.3%</b>
<b>2015</b>	# positions:	18	63	23	22	126	125	<b>251</b>
	Avg. Invt.:	\$28729	\$4083	\$42728	\$2787	\$14431	\$1513	<b>\$7998</b>
	Avg pft/loss:	+\$1038	+\$141	+\$706	+\$460	+\$428	-\$54	<b>+\$188</b>
	Avg annual	+49.4%	+115.5%	+14.5%	+187.4%	+48.2%	-32.2%	<b>+27.4%</b>
<b>2014</b>	# positions:	19	18	22	21	80	116	<b>196</b>
	Avg. Invt.:	\$22770	\$6649	\$31374	\$2845	\$16278	\$1484	<b>\$7522</b>
	Avg pft/loss:	+\$197	-\$194	-\$46	-\$170	-\$54	-\$212	<b>-\$148</b>
	Avg annual	+7.3%	-30.6%	-1.2%	-64.2%	-3.1%	-124.1	<b>-17.4%</b>
<b>2013</b>	# positions:	16	48	17	13	94	82	<b>176</b>
	Avg. Invt.:	\$24271	\$6348	\$24735	\$3674	\$12354	\$1730	<b>\$7404</b>
	Avg pft/loss:	+\$1051	-\$139	+\$81	-\$357	+\$73	-\$369	<b>-\$133</b>
	Avg annual	+39.4%	-12.2%	+2.2%	-68.7%	+3.8%	-264.0%	<b>-14.8%</b>
<b>2012</b>	# positions:	12	79	15	27	133	111	<b>244</b>
	Avg. Invt.:	\$26833	\$4782	\$27617	\$3918	\$9170	\$1720	<b>\$5781</b>
	Avg pft/loss:	+\$1100	-\$121	+\$453	-\$220	+\$134	-\$3223	<b>-\$83</b>
	Avg annual	+49.9%	-22.1%	+19.4%	-91.0%	+4.4%	-132.2%	<b>-11.7%</b>
<b>2011</b>	# positions:	24	89	22	16	151	96	<b>247</b>
	Avg. Invt.:	\$17547	\$8818	\$12809	\$2740	\$10143	\$1727	<b>\$6872</b>
	Avg pft/loss:	+\$1572	-\$30	+\$453	+\$1370	+\$443	-\$257	<b>+\$171</b>
	Avg annual	+103.0%	-3.7%	+34.6%	+810.8%	+48.7%	-129.3%	<b>+25.0%</b>
<b>2010</b>	# positions:	30	90	23	23	167	78	<b>245</b>
	Avg. Invt.:	\$16128	\$9940	\$13965	\$2843	\$10586	\$1670	<b>\$7748</b>
	Avg pft/loss:	\$805	-\$49	\$420	\$508	\$245	\$29	<b>\$176</b>
	Avg annual	+41.7%	-3.9%	+30.7%	+211.7%	+19.9%	+17.3%	<b>+20.5%</b>
<b>2009</b>	# positions:	28	78	15	27	149	83	<b>232</b>
	Avg. Invt.:	\$15463	\$8284	\$12532	\$3679	\$9255	\$1958	<b>\$6643</b>
	Avg pft/loss:	+\$983	-\$103	\$7	-\$345	+\$69	-\$515	<b>-\$140</b>
	Avg annual	+53.0%	-3.6%	+0.6%	-87.2%	+3.3%	-314.0%	<b>-11.9%</b>
<b>2008</b>	# positions:	34	107	14	24	179	100	<b>279</b>
	Avg. Invt.:	\$11015	\$10049	\$6981	\$2158	\$9448	\$2277	<b>\$6878</b>
	Avg pft/loss:	+\$1300	-\$65	\$1290	\$140	+\$417	\$118	<b>\$309</b>
	Avg annual	+96.3%	-3.6%	+60.0%	+253.6%	+28.9%	+48.7%	<b>+33.1%</b>
<b>2007</b>	# positions:	22	117	8	4	151	109	<b>261</b>
	Avg. Invt.:	\$12246	\$8793	\$10024	\$3535	\$9222	\$2549	<b>\$6406</b>
	Avg pft/loss:	+\$821	-\$5	\$787	\$3699	+\$256	\$204	<b>\$231</b>
	Avg annual	+38.6%	-0.3%	+41.3%	+839.5%	+15.9%	+84.2%	<b>+25.6%</b>
<b>2006</b>	# positions:	5	120	3	5	133	86	<b>219</b>
	Avg. Invt.:	\$4384	\$3558	\$8260	\$3260	\$7264	\$2047	<b>\$5122</b>
	Avg pft/loss:	+\$165	\$14	+\$176	\$2882	+\$155	-\$155	<b>\$27</b>
	Avg annual	+15.6%	+0.8%	+7.6%	+365.9%	+9.5%	-76.6%	<b>+1.9%</b>

\*\* : Results for the most recent year include positions open at the end of the year, so these figures will change as these open positions are closed out.

